

## Message Text

UNCLASSIFIED

PAGE 01 RIO DE 01466 151340Z

46

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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P R 151253Z APR 76

FM AMCONSUL RIO DE JANEIRO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 3576

AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

AMCONSUL SALVADOR

UNCLAS RIO DE JANEIRO 1466

FROM: EMBASSY COMMERCIAL COUNSELOR

E. O. 11652: N/A

TAGS: BEXP, BR

SUBJ: TRADE OPPORTUNITIES PROGRAM - REPORTING OF FOREIGN

TENDERS (FGTS)

REF.: A) DEPT. A-1168 OF FEBRUARY 11, 1974

B) SECSTATE 89494

C) RIO 1129 MARCH 18

1. INSTRUCTIONS TO BE USED BY FOREIGN SERVICE POSTS IN  
REPORTING OPPORTUNITIES FOR FGT'S WERE SENT TO THE FIELD  
PER REF A. AS PER SAMPLE ATTACHED TO REF. A, TENDERS FINANCED  
BY IBRD AND SIMILAR AGENCIES WERE INCLUDED IN INSTRUCTION.  
WE HAVE NO RECORD HERE THAT THIS CIRCULAR INSTRUCTION HAS BEEN  
AMENDED OR CANCELED. REFTEL B INFORMS US THAT IT IS NOT  
REPEAT NOT NECESSARY TO REPORT EQUIPMENT TENDERS FOR PROCUREMENT  
UNDER IBRD LOANS.

2. THIS FISCAL YEAR CONGEN RIO HAS ALREADY REPORTED 46 FGT'S,  
MANY OF WHICH ARE FINANCED BY IBRD AND IADB. IN ADDITION,  
POSTS IN BRAZIL ARE MAKING SPECIAL EFFORT TO DEVELOP  
EARLY INFORMATION CONCERNING TYPES OF EQUIPMENT, SPECIFICATIONS,  
ETC. BEFORE ACTUAL ISSUANCE OF TENDER IN EFFORT TO GIVE  
POTENTIAL U.S. SUPPLIERS MORE LEAD TIME (E.G. AMCONSUL SALVADOR  
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PAGE 02 RIO DE 01466 151340Z

DEVELOPED EARLY INFORMATION ON CARGO BOOMS FOR ARATU PORT

PROJECT REF. C). CONGEN SAO PAULO HAS BEEN ASKED TO REPORT  
IBRD-FINANCED TENDER FOR SPECIALIZED RAILROAD YEARD EQUIPMENT  
FOR FEPASA (SAO PAULO STATE RAILWAY).

3. PLEASE CLARIFY SOONEST WHETHER WE ARE TO CONTINUE OUR  
CURRENT EFFORTS TO REPORT FGT'S. IN VIEW OF SWITCHED SIGNALS  
IN REF. B, CONGEN RIO NOW HOLDING BACK REPORTING OF FOUR  
FGT'S UNTIL WE RECEIVE INSTRUCTIONS.

DEXTER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 15 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
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**Review Authority:** oatisao  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 30 JUN 2004  
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**To:** COM  
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